

Job Posting:

Roofing Sales Manager - Door-to-Door

Job Description

Gouge Quality Roofing, LLC is a Platinum Preferred Roofing Contractor and a leader in the roofing industry. Based in Amanda, Ohio, we are an innovative, relationship-driven, customer-focused company experiencing exciting growth. We are seeking a highly motivated, experienced, and dynamic sales leader to help grow and lead our door-to-door sales team as we continue to build something extraordinary together.

What Sets Us Apart

At Gouge Quality Roofing, we are a team of like-minded individuals who share a commitment to integrity, professionalism, and a positive, can-do attitude. These values guide everything we do and are reflected in:

- Our dedication to using high-quality materials and superior workmanship.
- A relentless focus on delivering exceptional customer service.
- Leveraging advanced systems to enhance communication and efficiency.
- A collaborative and supportive team environment.
- Building strong, lasting relationships within the residential markets and the communities we proudly serve.

If this resonates with you, we want to hear from you!

Why Join Us?

This is a unique leadership opportunity to grow your career with a forward-thinking company. If you're ready to roll up your sleeves, develop others, and contribute to something truly special, this is the place for you.



Position Requirements:

- Proven experience in door-to-door roofing sales is **required**
- Previous experience leading or managing a team is highly preferred
- Ability to train and motivate others in sales best practices and processes
- Strong understanding of roofing insurance claims and the sales cycle
- Must be able to pass a drug test before starting and agree to random drug testing
- Friendly, professional demeanor with excellent communication skills
- Highly organized, self-motivated, and accountable
- Proficient with smartphones, email, and CRM systems
- Willing to lead from the front—knocking doors alongside your team
- Eager to help build a results-driven and supportive team culture

What We Offer:

- **Leadership Role with Career Growth** – Be a key player in building and shaping a sales team
- **Dedicated Production Team** – You focus on sales and leadership; we handle job management
- **Base Salary of \$60,000-\$80,000/year** – uncapped potential to earn \$100,000+
- **Commission Overrides** – Earn a percentage of the total sales your team brings in
- **Comprehensive Training** – Learn our systems and processes with continued support
- **401(k) with 4% Match**
- **Health Coverage** – 50% employer-paid healthcare
- **Dental & Vision Insurance**
- **Paid Time Off** – Vacation, sick days, and paid holidays
- **Team Culture** – A family-oriented environment with team events, hunting trips, Christmas activities, catered lunches, and more

What You'll Bring:

- A positive, can-do attitude paired with a learner's mindset
- A team-first mentality with a passion for developing others
- A genuine desire to help homeowners solve real problems
- A proven track record in roofing sales and leadership
- Pride in your work and a strong sense of ownership
- A drive to build, lead, and grow a high-performing team

At Gouge Quality Roofing, we treat every team member with respect and gratitude, and we take pride in building a culture that feels like family. Your leadership won't go unnoticed—and your hard work will always be appreciated.



Job Type: Full-time

Pay:

- \$60,000-\$80,000/year
- Team Gross Commission – Increasing with team growth

Benefits:

- 401(k)
- 401(k) matching
- Dental insurance
- Health insurance
- Vision insurance
- Paid time off

Schedule:

- Flexible schedule
- Evenings may be required
- Availability all week

Supplemental Pay:

- Commission pays
- Bonus pays

Education:

- High school or equivalent (Required)

Experience:

- Sales Experience: 2 years (Required)

License/Certification:

- Driver's License (Required)

Work Location: In person

