

Job Posting:

Roofing Sales Consultant - Retail

Job Description

Gouge Quality Roofing, LLC is a Platinum Preferred Roofing Contractor and a leader in the roofing industry. Based in Amanda, Ohio, we are an innovative, relationship-driven, customer-focused company experiencing exciting growth. We are seeking a highly motivated, professional, and personable **Retail Sales Consultant** to help serve our expanding base of homeowners and continue building something extraordinary together.

What Sets Us Apart

At Gouge Quality Roofing, we are a team of like-minded individuals who share a commitment to integrity, professionalism, and a positive, can-do attitude. These values guide everything we do and are reflected in:

- Our dedication to using high-quality materials and superior workmanship
- A relentless focus on delivering exceptional customer service
- Leveraging advanced systems to enhance communication and efficiency
- A collaborative and supportive team environment
- Building strong, lasting relationships within the residential markets and the communities we proudly serve

If this resonates with you, we want to hear from you!

Why Join Us?

This is a unique sales opportunity to grow your career with a forward-thinking company. If you're ready to help homeowners, solve problems, and contribute to something truly special, this is the place for you.



Position Requirements:

- 2+ years of proven experience in sales (construction/roofing preferred, not required)
- Must be able to pass a drug test before starting and agree to random drug testing
- Friendly, professional demeanor with excellent communication skills
- Ability to climb ladders and perform roof inspections
- Must have a valid driver's license and reliable transportation
- Self-motivated, organized, and capable of managing your own schedule
- Proficient with smartphones, email, and CRM systems
- Able to follow up with inbound leads and nurture your own referrals
- Strong presentation and customer service skills

What We Offer:

- Sales Role with Unlimited Growth Potential – Represent a respected brand in a recession-resistant industry
- Dedicated Support Team – You focus on sales; we handle job management and production
- Base Salary + uncapped earning potential with commissions
- Comprehensive Paid Training – Learn our systems and sales process with continued mentorship
- 401(k) with 4% Match
- Health Coverage – 50% employer-paid healthcare
- Dental & Vision Insurance
- Paid Time Off – Vacation, sick days, and paid holidays
- Team Culture – A family-oriented environment with team events, hunting trips, Christmas activities, catered lunches, and more

What You'll Bring:

- A positive, can-do attitude paired with a learner's mindset
- A team-first mentality with a passion for helping people
- A genuine desire to solve real problems for homeowners
- A strong work ethic and pride in your performance
- Self-discipline, reliability, and a hunger to succeed
- A drive to grow both personally and professionally

At Gouge Quality Roofing, we treat every team member with respect and gratitude, and we take pride in building a culture that feels like family. Your contributions won't go unnoticed—and your hard work will always be appreciated.



Job Type: Full-time

Pay:

- Base Pay
- Sales Commission

Benefits:

- 401(k)
- 401(k) matching
- Dental insurance
- Health insurance
- Vision insurance
- Paid time off

Schedule:

- Flexible schedule
- Evenings and some weekends may be required
- Availability all week

Supplemental Pay:

- Commission pays
- Bonus pays

Education:

- High school or equivalent (Required)

Experience:

- Sales Experience: 2 years (Preferred)

License/Certification:

- Driver's License (Required)

Work Location: In person

